

## HITTING YOUR HEAD AGAINST A BRICK WALL

- A: What are you doing?  
B: What does it look like I am doing?  
A: It looks like you are hitting your head against a brick wall.  
B: And it's pretty sore too!  
A: So why are you hitting your head against the aforementioned brick wall?  
B: 'Cos I want to break through!  
A: Why do you want to go through a solid brick wall?  
B: Like the proverbial chicken....to get to the other side!  
A: Why don't you just give up?  
B: I never give up. I've started so I'll finish!  
A: But why don't you just go round the side?  
B: Why should I have to go out of my way, just because of this thick brick?  
A: 'Cos it wouldn't hurt your head so much?  
B: You underestimate me! I am made of sterner stuff than that! I don't give up!  
Imagine being beaten by a bunch of bricks!  
A: Well the bricks are beating you as it is.  
B: Just stand back....I am going to take a bigger run up this time.  
A: Do you really think that is such a good idea?.....Oh dear!  
B: I nearly had it then.  
A: That's what I was thinking – you had nearly had it!  
B: Just hold on....I think I know how to crack it this time!  
A: It is a wonder you haven't cracked something before now!  
B: Watch this!  
A: If you ask me, I think you are more cracked than the wall!  
B: It's all a matter of mind over matter.  
A: Well I think the wall's got more matter than your head.  
B: You must have seen karate experts smash bricks before.  
A: Are you a karate expert?  
B: No....  
A: Well then, I rest my case.  
B: All they do is apply a little mind over matter.  
A: And you sure have the little mind!  
Listen, you might like to apply this matter to your mind:  
Albert Einstein said: "It is the definition of madness to keep repeating exactly the same action, hoping for a different result."  
B: I know what you are saying, but it is also true that the walls of Jericho only fell after repeated circles of the city and we often need to exercise persistence.  
A: Well maybe we can agree on the fact that we need to be selective about when and where we persist.  
B: Of course, but don't go on and on about it!